

Multi Pneumatics (Redditch) Ltd

Company profile

Founded in 1966, Multi Pneumatics (Redditch) Ltd specialises in the sales, service and installation of all aspects of compressed air equipment for industry. Based in the West Midlands, Multi Pneumatics (Redditch) Ltd has customers throughout the UK.

Modern compressed air systems offer enormous efficiency savings compared to older systems. Multi Pneumatics (Redditch) Ltd's customers benefit from solutions that drastically improve energy efficiency, cut compressed air leakage and bring down energy bills.

Working with the Carbon Trust

Multi Pneumatics (Redditch) Ltd first learned about Energy-Efficiency Loans from the Carbon Trust in early 2005 via a contact at BOGE, whose air compression technology it distributes. Information packs were received and a face-to-face presentation about the scheme was given by the Carbon Trust. Since then, Multi Pneumatics (Redditch) Ltd has been promoting the loans to all of its customers and new business prospects.



“The loans scheme has been incredibly useful. It is a fantastic way for us to attract the interest of organisations that have traditionally been hard for us to penetrate. And overall it has delivered a definite benefit to the bottom line.”

- John Nash, Multi Pneumatics (Redditch) Ltd



Business benefits

- The loans help customers overcome the cost barrier associated with buying equipment
- They add value to your sales proposition
- Minimum disruption to your sales activity
- You'll get help and support on how to use the loans scheme
- You help the environment by cutting carbon emissions



The Financial Case for Customers

Case study: W M Smith & Son Ltd



W M Smith & Son Ltd makes needles for use in industry, for example in the manufacture of textiles. The company employs 22 people and operates for 12 hours each day throughout the working week.

The company applied for an Energy-Efficiency Loan from the Carbon Trust to replace compressors that were five years old with a new BOGE fixed speed SD40-2 compressor that reduces air leakage and, as a result, lowers energy spend and carbon emissions.

Loan awarded for fixed speed compressor	£7,698	SAVINGS
Annual repayment amount	£1,925	
Annual energy bill savings after loan repaid		£1,672
Annual savings on CO2 emissions	12.9 tonnes	

“We were delighted when Multi Pneumatics (Redditch) Ltd told us about the scheme. It allowed us to buy equipment that is keeping us at the head of our field, without having to pay any of the interest that a bank loan would have incurred.”

- Mike Daly, W M Smith & Son Ltd